

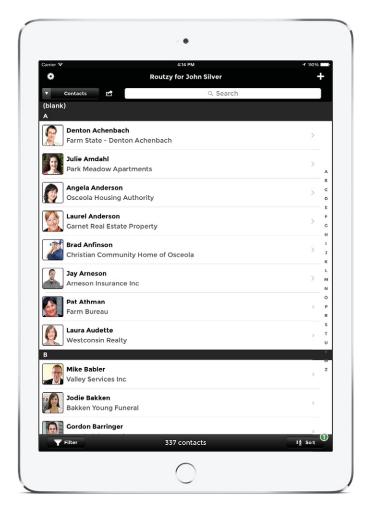
The ultimate field sales tool!

CONTACT MANAGEMENT

Your contacts, in the palm of your hand.

Before you can sell something, you need someone to sell it to. By the same token, if you can't remember the last time you reached out to a particular prospect, you're seriously jeopardizing that opportunity and risking a deal. Routzy gives you a portable customer database from which you can schedule sales calls, follow ups, estimates, and more.

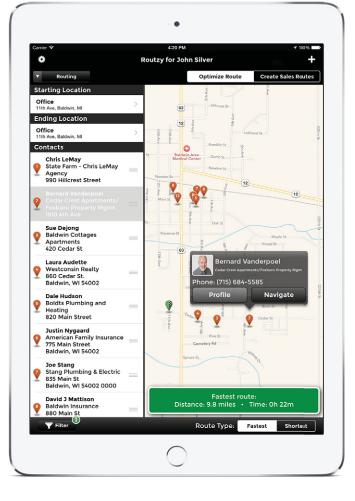
Tap one of your contacts in Routzy and you'll be able to review every activity you've ever performed for them, as well as every future activity you're planning to do. Been a while since you last made contact? Fire off a quick email! With Routzy, it's easy to keep up with your customers. It's also easy to get started. Import your existing iPad contacts and the sales bonanza can begin!





SALES ROUTES

Making a stop? See who else is nearby!



Getting some quality face time with your client can make a big difference when the time comes to close a deal. Routzy optimizes travel routes to make sure you can squeeze as many sales calls as possible into each business day. Just enter your starting and ending address, sit back, and enjoy the show!

Of course, route optimization isn't the only thing Routzy routing brings to the table. This awesome app updates the classic map board concept for the digital age. Making a stop on Main Street? Set a filter and Routzy will show you all the other contacts you have in that area. If one of them is a prospect that could use a checkup, you're suddenly in business! Routzy's routing features give you the ability to make more sales calls in less time.



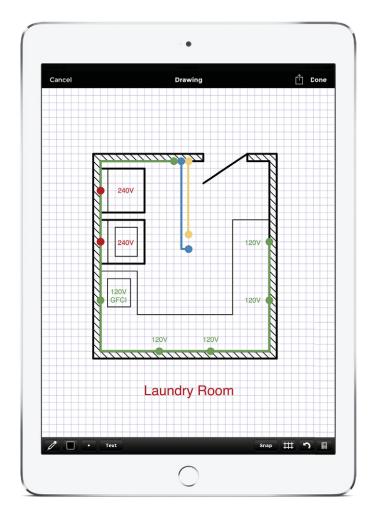
VISUAL AIDS



Put on a professional presentation anytime, anywhere.

If presentation is king, Routzy gives you the keys to the kingdom. Help clients visualize your proposal with compelling visual aids. This app offers an immense graphic toolset. You can create a process diagram, floor plan, or even take and annotate pictures, all right inside Routzy. With a Routzy-powered presentation, your proposal is sure to make an impression.

Routzy's drawing tool is simple enough to master in minutes, yet powerful enough to get a complex point across. Whatever your plan, Routzy will help you express it the moment you think it up. Best of all, drawings and pictures are automatically saved to the corresponding contact's activity log for easy organization. Like everything else in Routzy, completed visual aids can be emailed to your customer (or back to the home office) at the touch of a button.





QUOTES

Create professional quotes on-the-fly.

Cancel		osal			ign ([†]) Do	one
Company Contact Info: John's Excursions John Silver Admiral Benbow's 8774 Cotter Street Lewis Center, OH 43035	(j)		Replacement ogress ne	<u>(</u>)	Quote 12245 mber 17, 2015	(i
Offine BL EE 132 Shipping Address: John Appleseed 3494 Kuhl Avenue Atlanta, GA 30303	(Primary) (j	Billing Address: John Appleseed 3494 Kuhl Avenue Atlanta, GA 30303		(Primary		ary)
Item and Description	Qu	antity	Unit Price	UOM	Amount	
e" Duct Lining		10 ~	12.00 ∨		120.00	_
e Labor		25 🗸	40.00 ~	1 hour	1,000.00	
Pilot Light		1 ~	250.00 ~		250.00	
Train A/C Unit		1 ~ 6	5,000.00 ~		6,000.00	
Ventilation Removal		1 ~	500.00 ~		500.00	
Terms and Conditions:						
This quote is good for 60 days the above listed date. All sales final. If any part of this quote i disputed, the matter will be a	sare (i) s			Subtotal IX (6.5%): Total	7,870.0 () 511 8,381	55

If your pitch is going well, you don't want to wait until you get back to the office to serve up an official quote. Doing so leaves time for the customer to cool down, lose interest, or start talking to a competitor. Give yourself a way to strike while the iron's hot. Routzy allows you to generate a quote in real time, preserving your customer's full attention.

With Routzy, quotes automatically populate customer and company information. Adding and modifying line items can be accomplished almost as quickly. The result is a great looking, easy to understand proposal that'll leave your prospects floored. What's more, Routzy quoting is easily mastered. Within moments of installation, your sales force will be generating detailed quotes and proposals—on location—at the speed of thought.

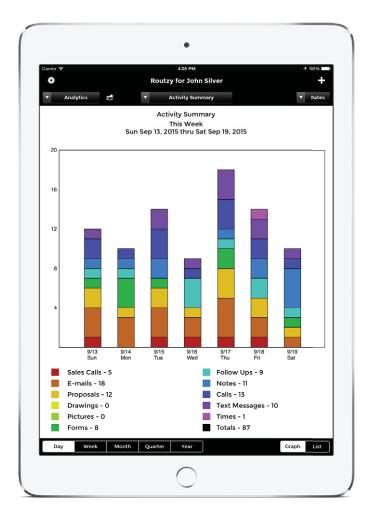


REPORTS & ANALYTICS

Correct mistakes and build on successes!

No matter what, sales will always be a numbers game. After all, the more prospects you reach, the more deals you'll close. Of course, by the same token, the more contacts you make, the harder it is to track their effectiveness. Routzy solves this problem by automatically keeping a detailed, comprehensive log of every activity performed by its users.

What can you learn from this kind of activity tracking? What *can't* you learn?! Set any time frame you want, from minutes to years, then see how many sales calls a rep made in that span. You can even analyze individual calls to see their length, result, and what was discussed. Routzy will help you easily determine your most cost-effective source of leads. With these reports you can start getting a much better return on your marketing investments.

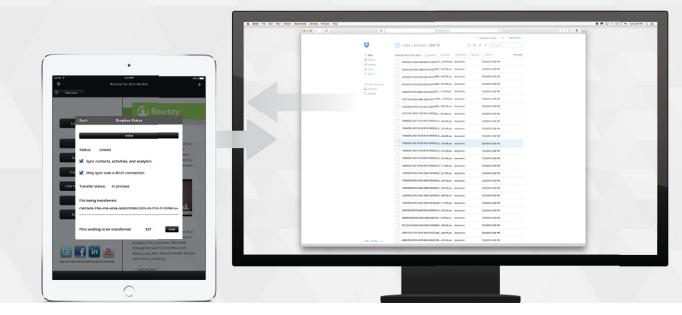




DROPBOX INTEGRATION

Keep everyone connected.





Got a hot quote you'd like to send back to the office? Don't worry. With Routzy's Dropbox integration, it's already there! Link Routzy to Dropbox and any forms you fill, quotes you create, or activities you complete become available across your Dropbox network. This will allow office staff to stay up to the minute on field reps' sales activities.

No internet? No problem! Ask any experienced sales rep and they'll tell you; the internet is a luxury, not a guarantee. To do their job, reps need access to company data, regardless of the coverage situation. Thanks to Routzy's Dropbox integration, contacts, forms, drawings, paperwork, schedules, notes, and activities will *always* be available on your device, no matter if your travels take you on a journey to the moon or 20,000 leagues under the sea.

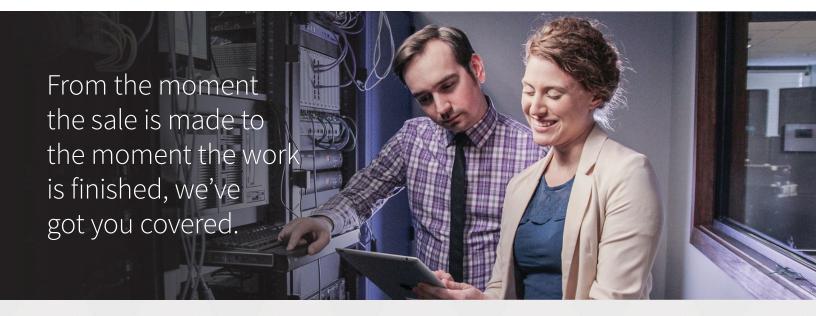


Looking for some custom development?

Routzy is a tremendous asset off the shelf, but every business is different. If you're looking for a private-label, custom app built specifically to run *your* business, Coalesce Software can make that happen. Between Routzy's field sales technology and the scheduling, dispatching, and work order management functions of our other software offerings, we can make something that'll take you from sale to service in style.



8774 Cotter Street, Lewis Center, Ohio 43035



Take the next step.

At Coalesce Software, our stellar development team has more specialized, made-to-order apps under their belts than most companies sniff in a lifetime. Let's start talking about what our business can do for yours.

Office Scheduling

Schedule the work with the **Smart Service**[®] engine.

Field Sales

Vin the job with the **Routzy®** engine.

Field Service

Perform the service with the **iFleet** engine.

